| Enter Name of Event:      |  |
|---------------------------|--|
|                           |  |
| Year of Event:            |  |
|                           |  |
| Scope of Event            |  |
|                           |  |
| City/Town of Sport Event: |  |

| STEAM - Participant Input  |  |
|--|--|
| STEAM - Participant input  |  |
| Number of unique participants  |  |
| Number of unique Out of town participants  |  |
|  |  |
| Percentage of unique out of town participants staying overnight (0-100)                              |  |
| Origin of overnight visitor participants (0-100)   |  |
| % of overnight participants from Canada  |  |
| % of overnight participants from U.S.  |  |
| % of overnight participants from Overseas<br>Total (must sum to 100)                                 |  |
|  |  |
| Origin of Canadian overnight visitor participants  |  |
| % of Canadian participants travelling from out of town up to 320km, regardless of province of origin |  |
| % of Canadian participants travelling from more than 320km and the same province as the event        |  |
| % of Canadian participants travelling from more than 320km and a different province as the event     |  |
| Total (must sum to 100)  |  |
| Average overnight length of stay (nights)  |  |
| % of participants who are staying in commercial accommodation (0-100)                                |  |
| Same Day participant   |  |
| Average number of day trips taken by each participant  |  |
|  |  |
| Is any portion of participant expenditures being covered by event organizers?                        |  |
| Share of participants being sponsored (0-100)  |  |
|  |  |
| Accommodation  |  |
| Food and Beverage  |  |
| Local Transportation   |  |
|  |  |
| % of partipants under 19 who are staying in commercial accommodation                                 |  |
| Age of Participants (0-100)  |  |
| % of participants under 19   |  |
| % of participants 19-44<br>% of participants 45 and over   |  |
| Total (must sum to 100)  |  |
|  |  |

% of partipants under 19 who are staying in commercial accommodation

**Participants/Spectators/Media/VIP's** - refers to **OUT OF TOWN** participants, spectators, media and VIP's only. The objective is to measure the economic impact of bringing out of town visitors to the event in question, thus do not include any local participants, spectators, media or VIP's that may attend the event. Local residents excluded as they would be participating (and spending) on other activities in the city if they were not at the event under consideration.

| STEAM - Spectator Input                                      |  |  |
|--|--|--|
| Number of unique spectators                                  |  |  |
| Number of unique Out of town spectators                      |  |  |
| % of unique out of town spectators staying overnight (0-100) |  |  |

## Ovneright visiting spectator origin (0-100)

| % of overnight spectators from Canada   |                         |  |
|---|-------------------------|--|
| % of overnight spectators from U.S.     |                         |  |
| % of overnight spectators from Overseas |                         |  |
|   | Total (must sum to 100) |  |

## Origin of Canadian overnight spectators (0-100)

| % of Canadian Spectators travelling from out of town up to 320km, regardless of province of origin |  |
|--|--|
| % of Canadian Spectators travelling from more than 320km and the same province as the event        |  |
| % of Canadian Spectators travelling from more than 320km and a different province as the event     |  |
| Total (must sum to 100)  |  |

Average overnight length of stay

## Importance of event in decision to travel for spectators (on a scale of 0-100)

| Overnight Domestic |  |
|--------------------|--|
| Overnight USA      |  |
| Overnight Int.     |  |
|                    |  |

## Same Day Spectator

| Average number of day trips taken by each spectator |  |
|---|--|

| % of unique out of town Media/VIP staying overnight (0-100)         Overnight Media/VIP origin (0-100)         % of overnight Media/VIP from Canada         % of overnight Media/VIP from U.S.         % of overnight Media/VIP from Overseas         Total (must sum to 100)         Origin of Canadian overnight Media/VIP (0-100)         % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin         % of Canadian Media/VIP travelling from more than 320km and the same province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         Xotal (must sum to 100)         Average overnight length of stay         Same Day Media/VIP         Average number of day trips taken by each Media/VIP         Average number of day trips taken by each Media/VIP         Share of media / VIP being sponsored (0-100)   | STEAM - Media/VIP Input  | Media | VIP |
|--|--|-------|-----|
| Number of unique Out of town Media/VIP         % of unique out of town Media/VIP staying overnight (0-100)         Overnight Media/VIP origin (0-100)         % of overnight Media/VIP from Canada         % of overnight Media/VIP from Overseas         % of overnight Media/VIP from Overseas         % of overnight Media/VIP from Overseas         % of Canadian Media/VIP from Overseas         % of Canadian Media/VIP from out of town up to 320km, regardless of province of origin         % of Canadian Media/VIP travelling from more than 320km and the same province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         X otar (must sum to 100)         Average overnight length of stay         Same Day Media/VIP         Average number of day trips taken by each Media/VIP         Any portion of media/VIP being sponsored by event organizer?  | Number of unique Media/VIP   |       |     |
| % of unique out of town Media/VIP staying overnight (0-100)         Overnight Media/VIP origin (0-100)         % of overnight Media/VIP from Canada         % of overnight Media/VIP from U.S.         % of overnight Media/VIP from Overseas         % of overnight Media/VIP from Overseas         Total (must sum to 100)         Origin of Canadian overnight Media/VIP (0-100)         % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin         % of Canadian Media/VIP travelling from more than 320km and the same province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         Xota/ (must sum to 100)         Average overnight length of stay         Same Day Media/VIP         Average number of day trips taken by each Media/VIP         Average number of day trips taken by each Media/VIP         Any portion of media/VIP being sponsoredby event organizer?         Share of media / VIP being sponsored (0-100)  |  |       |     |
| Overnight Media/VIP origin (0-100)         % of overnight Media/VIP from U.S.         % of overnight Media/VIP from U.S.         % of overnight Media/VIP from Overseas         Total (must sum to 100)         Origin of Canadian overnight Media/VIP (0-100)         % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin         % of Canadian Media/VIP travelling from more than 320km and the same province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         Total (must sum to 100)         Average overnight length of stay         Same Day Media/VIP         Average number of day trips taken by each Media/VIP         Any portion of media/VIP being sponsoredby event organizer?         Share of media / VIP being sponsored (0-100)   | Number of unique Out of town Media/VIP   |       |     |
| Overnight Media/VIP origin (0-100)         % of overnight Media/VIP from U.S.         % of overnight Media/VIP from U.S.         % of overnight Media/VIP from Overseas         Total (must sum to 100)         Origin of Canadian overnight Media/VIP (0-100)         % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin         % of Canadian Media/VIP travelling from more than 320km and the same province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         Total (must sum to 100)         Average overnight length of stay         Same Day Media/VIP         Average number of day trips taken by each Media/VIP         Any portion of media/VIP being sponsoredby event organizer?         Share of media / VIP being sponsored (0-100)   |  |       |     |
| % of overnight Media/VIP from Canada   | % of unique out of town Media/VIP staying overnight (0-100)                    |       |     |
| % of overnight Media/VIP from Canada          % of overnight Media/VIP from U.S.          % of overnight Media/VIP from Overseas          Total (must sum to 100)          Origin of Canadian overnight Media/VIP (0-100)          % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin          % of Canadian Media/VIP travelling from more than 320km and the same province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          % of Canadian Media/VIP travelling from more than 320km and the same province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          Work (must sum to 100)          Average overnight length of stay          Same Day Media/VIP          Average number of day trips taken by each Media/VIP          Any portion of media/VIP being sponsored by event organizer?          Share of media / VIP being sponsored (0-100)   | Overnight Media/VIP origin (0-100)   |       |     |
| % of overnight Media/VIP from U.S.       Image: Constraint of the state st |  |       |     |
| % of overnight Media/VIP from Overseas   Total (must sum to 100)   Origin of Canadian overnight Media/VIP (0-100) % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin % of Canadian Media/VIP travelling from more than 320km and the same province as the event % of Canadian Media/VIP travelling from more than 320km and a different province as the event % of Canadian Media/VIP travelling from more than 320km and a different province as the event % of Canadian Media/VIP travelling from more than 320km and a different province as the event Total (must sum to 100) Average overnight length of stay Same Day Media/VIP Average number of day trips taken by each Media/VIP Any portion of media/VIP being sponsoredby event organizer? Share of media / VIP being sponsored (0-100)  |  |       |     |
| Total (must sum to 100)         Origin of Canadian overnight Media/VIP (0-100)         % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin         % of Canadian Media/VIP travelling from more than 320km and the same province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         Total (must sum to 100)         Average overnight length of stay         Same Day Media/VIP         Average number of day trips taken by each Media/VIP         Any portion of media/VIP being sponsoredby event organizer?         Share of media / VIP being sponsored (0-100)   | -  |       |     |
| Origin of Canadian overnight Media/VIP (0-100)         % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin         % of Canadian Media/VIP travelling from more than 320km and the same province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         % of Canadian Media/VIP travelling from more than 320km and a different province as the event         % of Canadian Media/VIP         Average overnight length of stay         Same Day Media/VIP         Average number of day trips taken by each Media/VIP         Average number of day trips taken by each Media/VIP         Share of media / VIP being sponsored (0-100)   |  |       |     |
| % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin          % of Canadian Media/VIP travelling from more than 320km and the same province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          % of Canadian Media/VIP          Average overnight length of stay          Same Day Media/VIP          Average number of day trips taken by each Media/VIP          Any portion of media/VIP being sponsoredby event organizer?          Share of media / VIP being sponsored (0-100)  |  |       |     |
| % of Canadian Media/VIP travelling from out of town up to 320km, regardless of province of origin          % of Canadian Media/VIP travelling from more than 320km and the same province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          % of Canadian Media/VIP travelling from more than 320km and a different province as the event          % of Canadian Media/VIP          Average overnight length of stay          Same Day Media/VIP          Average number of day trips taken by each Media/VIP          Any portion of media/VIP being sponsoredby event organizer?          Share of media / VIP being sponsored (0-100)  | Origin of Canadian overnight Media/VIP (0-100)                                 |       |     |
| % of Canadian Media/VIP travelling from more than 320km and the same   | % of Canadian Media/VIP travelling from out of town up to 320km, regardless of |       |     |
| province as the event   % of Canadian Media/VIP travelling from more than 320km and a different   province as the event   Total (must sum to 100)   Average overnight length of stay   Same Day Media/VIP   Average number of day trips taken by each Media/VIP   Any portion of media/VIP being sponsoredby event organizer?   Share of media / VIP being sponsored (0-100)   | province of origin   |       |     |
| % of Canadian Media/VIP travelling from more than 320km and a different<br>province as the event Total (must sum to 100)<br>Average overnight length of stay<br>Same Day Media/VIP<br>Average number of day trips taken by each Media/VIP<br>Average number of day trips taken by each Media/VIP<br>Any portion of media/VIP being sponsoredby event organizer?  | % of Canadian Media/VIP travelling from more than 320km and the same           |       |     |
| province as the event Total (must sum to 100)  Average overnight length of stay  Same Day Media/VIP  Average number of day trips taken by each Media/VIP  Average number of media/VIP being sponsoredby event organizer?  Share of media / VIP being sponsored (0-100)   |  |       |     |
| Total (must sum to 100)  | 5  |       |     |
| Average overnight length of stay     Same Day Media/VIP     Average number of day trips taken by each Media/VIP     Any portion of media/VIP being sponsored by event organizer?     Share of media / VIP being sponsored (0-100)  |  |       |     |
| Same Day Media/VIP         Average number of day trips taken by each Media/VIP         Any portion of media/VIP being sponsoredby event organizer?         Share of media / VIP being sponsored (0-100)  | Total (must sum to 100)  |       |     |
| Average number of day trips taken by each Media/VIP Any portion of media/VIP being sponsoredby event organizer? Share of media / VIP being sponsored (0-100)   | Average overnight length of stay   |       |     |
| Average number of day trips taken by each Media/VIP         Any portion of media/VIP being sponsoredby event organizer?         Share of media / VIP being sponsored (0-100)   |  |       |     |
| Any portion of media/VIP being sponsoredby event organizer?         Share of media / VIP being sponsored (0-100)   | Same Day Media/VIP   |       |     |
| Share of media / VIP being sponsored (0-100)   | Average number of day trips taken by each Media/VIP                            |       |     |
| Share of media / VIP being sponsored (0-100)   |  |       |     |
| Share of media / VIP being sponsored (0-100)   | Any portion of media/VIP being sponsoredby event organizer?                    |       |     |
|  |  |       |     |
|  | Share of media / VIP being sponsored (0-100)                                   |       |     |
|  | Expenses being covered   |       |     |
| Accommodation  | Accommodation  |       |     |
| Food & Beverages   | Food & Beverages   |       |     |
| Local Transportation   | · · · · · · · · · · · · · · · · · · ·  |       |     |
|  |  |       |     |

| Enter Operating Expenditures on:          |  |
|---|--|
| Salaries, Fees and Commissions            |  |
| Advertising Services                      |  |
| Professional Services                     |  |
| Financial Services                        |  |
| Insurance                                 |  |
| Rent                                      |  |
| Laundry and Cleaning Services             |  |
| Other Services                            |  |
| Communication                             |  |
| Energy and Other Utilities                |  |
| Guest Room Supplies                       |  |
| Office Supplies                           |  |
| Kitchen Supplies                          |  |
| Other Supplies                            |  |
| Repairs                                   |  |
| Food and Beverages - Organizing Committee |  |
| Food and Beverages - Participants         |  |
| Food and Beverages - Media / VIP          |  |
| Accommodation - Organizing Committee      |  |
| Accommodation - Participants              |  |
| Accommodation - Media / VIP               |  |
| Merchandise and Retail                    |  |
| Personal Travel                           |  |
| Transportation and Storage                |  |

| Total Expenditure   |  |
|---------------------|--|
| Total Event Revenue |  |
| Operating Surplus   |  |

| Enter Taxes (as applicable):                            |  |
|---|--|
| Property Taxes  |  |
| Corporate Taxes   |  |
| Harmonized Sales Tax (from sales)                       |  |
| Provincial Sales Tax or Levies (from sales)             |  |
| Federal Sales Tax or Levies (from sales)                |  |
| Other Municipal Taxes or Levies                         |  |
|   |  |
| Enter Direct Employment (in equivallent full-year jobs) |  |

| Capital Expenditures      |  |
|---------------------------|--|
| Buildings and Renovations |  |
| Machinery and Equipment   |  |
| Furniture and Fixtures    |  |
| Transportation Equipment  |  |
| Other Supplies            |  |

Note: Full details of the category descriptions can be found on the following sheet Note: expenditures need to be cash only, not in-kind donations

Event Budget

| Category                     | Description   |
|------------------------------|---|
|                              | Includes all wage costs of employees hired directly by and working for the organizing   |
|                              | committee   |
| Advertising                  | Any marketing or advertising costs incurred by the organizing committee                 |
| Professional Services        | Includes the costs of consultants, architects, planners, etc. hired by the organizing   |
|                              | committee   |
| Financial Services           | Fees and commissions paid to accountants, investment managers, bankers, etc.            |
| Insurance                    | Any insurance costs associated with the event   |
| Rent / Lease                 | Costs associated with renting / leasing office space and / or event venues              |
| Laundry / Cleaning Services  | Cost of any laundry, cleaning or related services                                       |
| Other Services               | Covers any other business costs not elsewhere accounted for. Typical expenses may       |
|                              | include security services, sanitation services, website development costs, catering     |
| Communication Costs          | Telecommunication, courier and mail expenses  |
| Energy and Other Utilities   | All utilities excluding telecommunication   |
| Guest Room Supplies          | Cost of any guest room supplies   |
| Office Supplies              | Any costs associated with running an office   |
| Kitchen Supplies             | Any kitchen supply costs incurred   |
| Other Supplies               | Any other miscellaneous supplies used   |
| Repairs                      | Costs of any repairs made   |
| Food & Beverages –           | Costs of food and beverages provided by the organizing committee, with the exception    |
| Organizing Committee         | of food and beverages purchased directly for participants. An example would be food     |
|                              | purchased for volunteers  |
| Food & Beverages -           | Cost of food and beverages purchased for participants that is paid for by the event     |
| Participants                 | organizers  |
| Food & Beverages – Media /   | Cost of food and beverages purchased for Media / VIPs that is paid for by the event     |
| VIP                          | organizers  |
| Accommodation – Organizing   | Costs of accommodations purchased for the organizing committee                          |
| Committee                    |   |
| Accommodation - Participants | Costs of accommodations purchased for sponsored participants                            |
| Accommodation – Media / VIP  | Costs of accommodations purchased for sponsored Media / VIPs                            |
| Merchandise Costs            | The cost of any goods purchased and then resold, also includes volunteer uniforms       |
| Personal Travel              | The cost of any travel undertaken by organizing committee only                          |
| Transportation & Storage     | Any costs incurred for transportation or storage, for example the cost of a shuttle bus |
|                              | service. These should be expenses paid for services rendered to the organizing          |
|                              | committee only, and should NOT include commercial carrier fares paid on behalf of       |
|                              | participants  |

Note, if still unsure, determine whether the item in question is a good or service, then categorize to other supplies or other services